RCMP Budget Summary Chart

Region: CENTRAL OREGON

Date: 28-May-2013 REV

		FY'12/'13			FY'13/'14			
<u>Objective</u>	Leveraged \$\$*	RCMP \$\$	Total \$\$	Leveraged \$\$		Total \$\$	% Change	Notes
Obj A: LA/So Cal Image Campaign								
#1. NBC Great Getaways (L.A.)	\$350,000	\$85,000	\$435,000	\$350,000	\$85,000	\$435,000	0.0%	
Subtotal	\$350,000	\$85,000	\$435,000	\$350,000	\$85,000	\$435,000	0.0%	
Obj B: Grp & Dom Event Mktg #2. FAM's & Research Trips #3. Customer Experience Events	\$20,000	\$15,000	\$15,000		\$10,000	\$10,000	-33.3%	
Subtotal	\$20,000	\$25,000	\$45,000	\$20,000	\$16,150	\$36,150	-19.7%	
Obj C: Public Relations & Mktg #4. Travel Writer Media FAM's #5. Consumer Trade Show(s)	\$35,500 \$15,000	\$5,000	\$20,000	\$15,000	-	\$20,000	0.0%	Sunset Celebration Weekend
Subtotal	\$50,500	\$10,000	\$60,500	\$50,500	\$10,000	\$60,500	0.0%	
Obj D: Website #6. iMap new layers	\$10,000		-		-	-		
Subtotal	\$10,000	\$3,500	\$13,500	\$10,000	\$3,500	\$13,500	0.0%	
Obj E: International #7. Pow Wow #8. Int'l Research Trips	\$2,500 \$5,000							
#9. Canadian Sales Mission	\$1,500	\$3,500	\$5,000	\$1,500	\$3,500	\$5,000	0.0%	
#10. Travel OR/ Brand USA Co-op					\$8,850	\$8,850		
#11. Collateral Fullfillment	\$4,000	\$1,500	\$5,500	\$4,000	\$1,500	\$5,500	0.0%	
Subtotal	\$13,000	\$10,000	\$23,000	\$13,000	\$18,850	\$31,850	38.5%	
ADMINISTRATIVE COSTS***								
#1. RCMP Administrative Services	\$2,500				-			
Subtotal	. ,			: ,	-	\$42,500		
Total RCMP Spend:	\$446,000	\$136,000	\$582,000	\$483,500	\$136,000	\$619,500	6.4%	

* Leveraged \$\$'s=investment by partners that supplements and/or supports specific RCMP strategies/tactics

** Use Paid Advertising Flowchart template to provide detail/timing for paid advertising tactics/placements

***miscellaneous administrative costs not

associated with specific marketing objectives

RCMP Budget Detail

Source	RCMP \$\$	
RCMP Rollover \$\$ from last year	\$0	
FY'13/'14 RCMP Budget	\$131,566	
Total Budget	\$131,566	
Total FY'13/'14 RCMP Spend	\$136,000	
Over/Under Budget	\$4,434	Overage will be further supported by COVA

TRAVEL OREGON: RCMP Program Region: CENTRAL OREGON Date: 22-May-2013 REV

	2013						2014										
	JUL	AUG	<u>SEP</u>	<u>OCT</u>	NOV	DEC	<u>JAN</u>	<u>FEB</u>	MAR	<u>APR</u>	<u>MAY</u>	<u>JUN</u>					
MEDIA MIX	01 08 15 22	2 29 05 12 19 26	02 09 16 23	30 07 14 21	28 04 11 18 25	02 09 16 23	30 06 13 20 27	03 10 17 24	03 10 17 24	31 07 14 21	28 05 12 19 26		Leveraged Spend	RCMP Spend	Total Spend	Estimated Imp/Views	CPM*
TELEVISION																	
+NBC Great Getaways - Los Angeles													\$300,000	\$85,000	\$385,000	8,500,000	\$45.29
PRINT ++Travel Oregon/ Brand USA Co-op													\$0	\$8,850	\$8,850	400,000	\$22.13
Total													\$300,000	\$93,850	\$393,850	8,900,000	\$44.25

* CPM=Cost per Thousand