





## What is the Oregon Food Trails Program?

The Oregon Food Trails program aims to cultivate innovative partnerships between culinary and agricultural businesses, strengthen the local food economy and create unique experiences for visitors and locals alike. The program provides communities a way to package and showcase local farm, ranch, seafood and other agricultural assets, as well as culinary businesses featuring locally-sourced products.

## WHAT CAN YOUR COMMUNITY GAIN FROM PARTICIPATING?

The Oregon Food Trails program aims to:

- Drive visitation by assembling agricultural and culinary businesses that offer high-quality and locally-sourced consumable products in a compelling way
- Deliver excellent visitor experiences by increasing business engagement and collaboration
- Inspire visitors to explore businesses that they might not find on their own
- Encourage visitors to stay in destinations longer, visit in shoulder seasons and consider repeat visitation

## **INTERESTED IN LEARNING MORE?**

A collection of communities that comprise a destination interested in developing a food trail in the Oregon Food Trails program must complete an Oregon Food Trails Program Engagement Application. Visit Industry.TravelOregon.com/OregonFoodTrails to learn more and apply.

If you have questions about the Oregon Food Trails program or how to participate, contact us at **Development@TravelOregon.com**.







## **OREGON FOOD TRAILS DEVELOPMENT CHECKLIST**

A food trail takes between six to 12 months to develop, depending on the scope and size of the trail and requires a multi-year commitment following the initial development. The table below provides an overview of the expected timeline and action items the action team or community lead and Travel Oregon are each responsible for.

LEAD	PHASE 1 Preparation & Application (Months 1 - 3)	PHASE 2 <b>Trail Development</b> (Months 2 - 7)	PHASE 3 <b>Trail Design</b> (Months 6 – 9)	PHASE 4 Promotion and Maintenance (Ongoing/Annually)
Local Lead Organization & Action Team	☐ Identify action team and action team lead(s) ☐ Identify long-term "home" organization for the food trail ☐ Identify funding sources for development and maintenance ☐ Complete Oregon Food Trails Program Engagement Application	<ul> <li>☐ Host project kickoff meeting</li> <li>☐ Adopt food trail criteria for business inclusion*</li> <li>☐ Adapt Food Trail Business Application form*</li> <li>☐ Co-organize Food Trail Development Workshop with Travel Oregon (if not a current Tourism Studio)</li> <li>☐ Define three core thematic elements of the trail</li> <li>☐ Conduct business outreach</li> <li>☐ Review applications &amp; distribute welcome packets*</li> <li>☐ Co-organize Business Engagement Workshop with Travel Oregon</li> <li>☐ Import food trail business listings to OTIS</li> </ul>	<ul> <li>□ Organize photoshoot as needed</li> <li>□ Provide brochure content to Travel Oregon*</li> <li>□ Distribute food trail signs to businesses</li> <li>□ Review final draft of brochure*</li> <li>□ Develop local web presence</li> <li>□ Develop brochure distribution plan*</li> <li>□ Print brochures</li> </ul>	□ Run social media and other marketing □ Develop related events, host FAM tours, media releases, etc. □ Conduct survey of food trail businesses after first year* □ Update business information online and in OTIS □ Reprint updated brochure as needed (at least every two years) □ Provide ongoing business training and networking as needed
Travel Oregon	<ul> <li>□ Answer initial questions about the program</li> <li>□ Develop Food Trails Program Agreement with community lead*</li> <li>□ Provide match funding</li> </ul>	<ul> <li>□ Attend project kickoff meeting</li> <li>□ Provide templates including criteria, business application and welcome packet*</li> <li>□ Provide technical assistance to action team</li> <li>□ Lead Food Trail Development Workshop</li> <li>□ Review business listings for legality &amp; consistency with program criteria</li> <li>□ Lead Business Engagement Workshop &amp; provide signs</li> </ul>	<ul> <li>□ Provide photo assistance as needed</li> <li>□ Develop and purchase food trail sign for participating businesses*</li> <li>□ Write itineraries in Travel Oregon voice</li> <li>□ Work with designer to create food trail brochure*</li> <li>□ Create landing page for food trail on TravelOregon.com</li> </ul>	<ul> <li>□ Work with community lead to update information on TravelOregon.com</li> <li>□ Review brochure revisions</li> <li>□ Support business training and networking as needed</li> <li>□ Share information through Travel Oregon channels</li> </ul>



<sup>\*</sup>Travel Oregon will provide template