



Oregon 2009 Regional Visitor Research Greater Portland

Introduction

- Longwoods International began tracking American travelers in 1985, and has conducted large-scale syndicated visitor research quarterly since 1990.
- It is currently the largest ongoing study ever conducted of American travelers, providing our clients with more reliable data and greater ability to hone in on key market segments of interest.
- This report provides:
 - Estimates of 2009 overnight visitor volume and travel expenditures for Oregon as well as for the Greater Portland Region in particular
 - Strategic intelligence about the Greater Portland Region's overnight travel market including:
 - key sources of business
 - visitor profiling
 - trip characteristics

Methodology

- For the 2009 travel year, a representative sample of visitors to the Greater Portland Region was identified through Travel USA®.
- Respondents who visited Oregon were asked to identify which of the state's 7 tourism regions they spent time in with the aid of a visual map.
- Of the survey sample of 2,312 overnight trips taken to Oregon :
 - 597 included a visit to Greater Portland
 - Of those, 156 were *marketable trips.*

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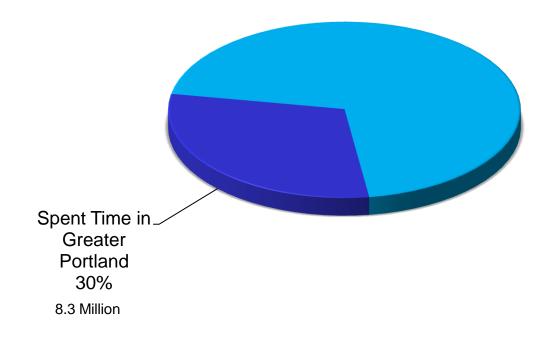




Travel Market Size & Structure - 2009

Size of Greater Portland's Overnight Travel Market

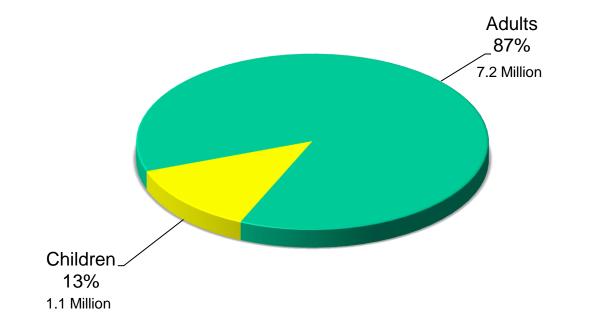
Total Overnight Trips to Oregon* = 27.5 Million



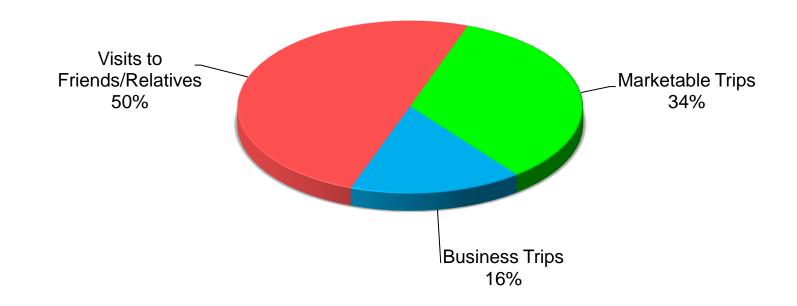
* Includes adults and children

Greater Portland's Overnight Travel Market – Adults vs. Children

Total Overnight Trips to Greater Portland = 8.3 Million



Greater Portland's Overnight Travel Market by Trip Purpose

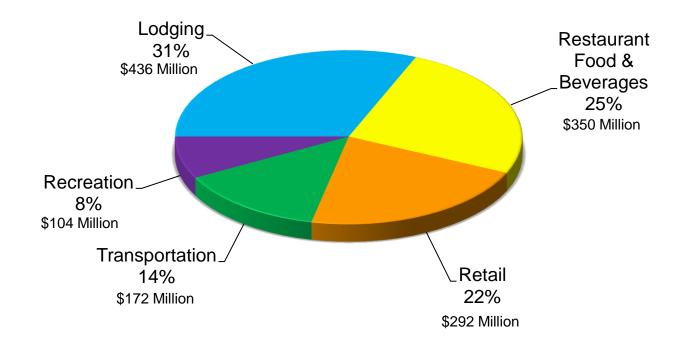


Purpose of Trip – Greater Portland vs. Oregon State

Base: 2009 Overnight Trips 50 Marketable Trips 47 34 Visits to Friends/Relatives 43 16 **Business** 10 0 20 40 60 80 100 Percent Greater Portland State Norm

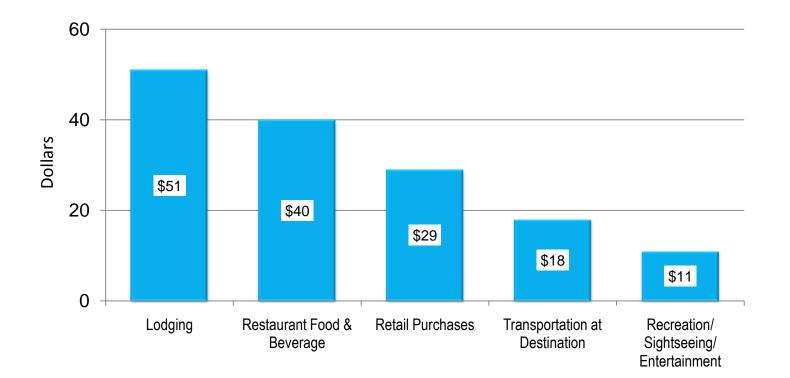
2009 Overnight Spending – by Sector

Greater Portland Spending in 2009 = \$1,354 Million

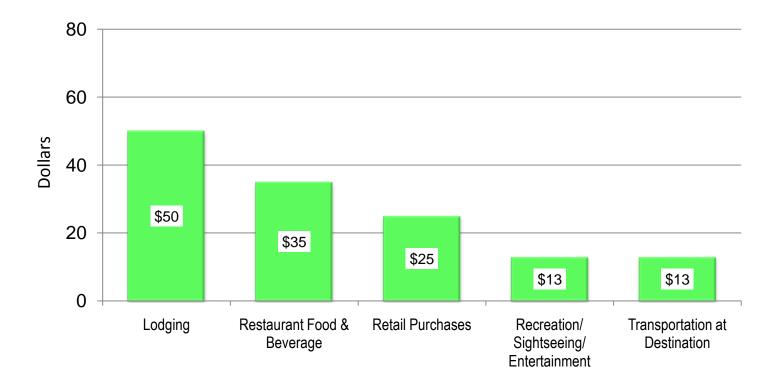


Average Per Person Expenditures on Overnight Trips – By Sector

Base: 2009 Overnight Trips



Average Per Person Expenditures on Overnight Marketable Trips – By Sector

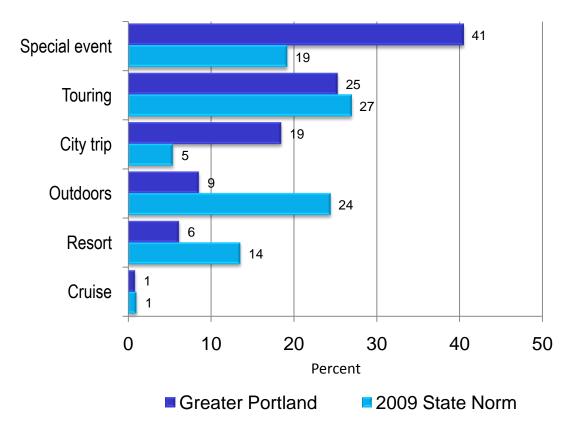




Marketable Trip Characteristics and Visitor Profile – 2008/2009

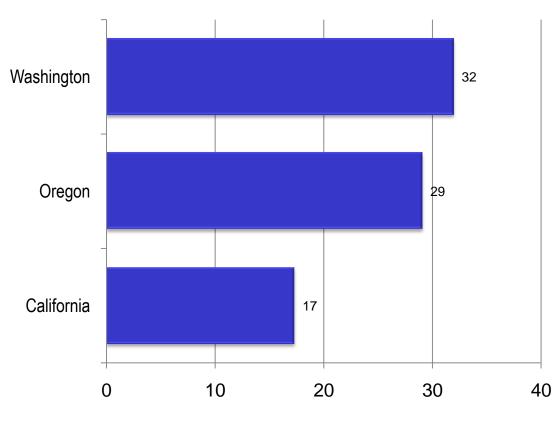
Main Purpose of Marketable Trip – Oregon vs. National Norm





State Origin Of Overnight Trip

Base: Overnight Marketable Trips



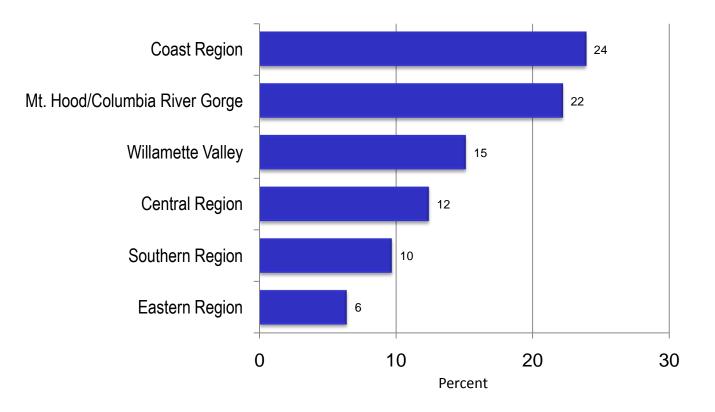
Percent

DMA Origin Of Overnight Trip

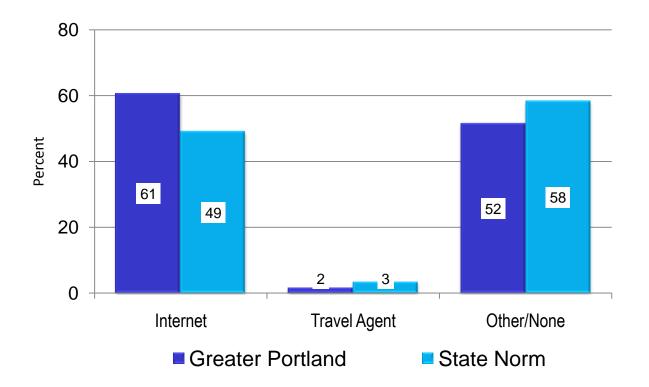
Base: Overnight Marketable Trips



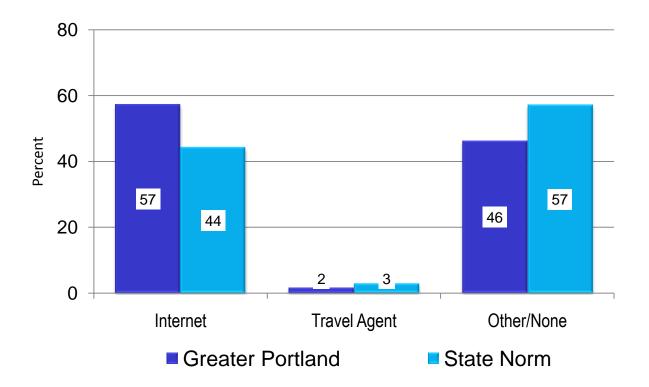
Other Oregon Regions Visited on Greater Portland Trip



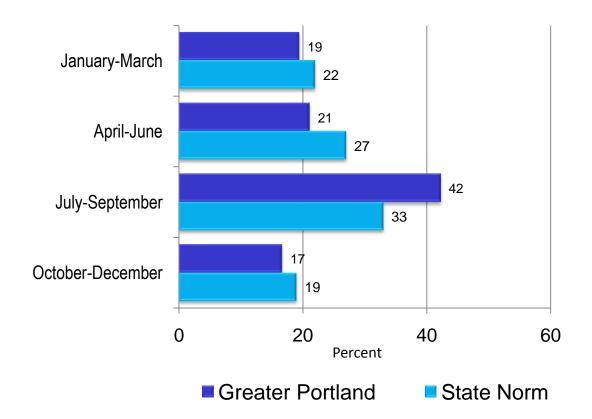
Method of Planning Trip



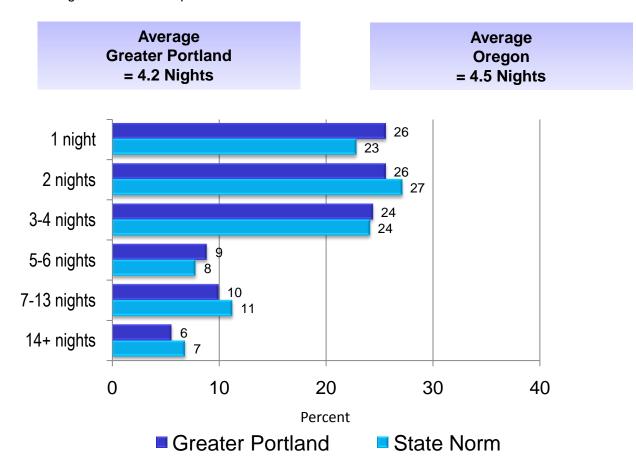
Method of Booking Trip



Season of Trip

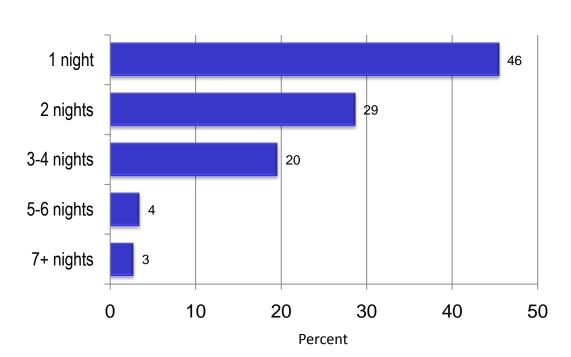


Total Nights Away on Trip



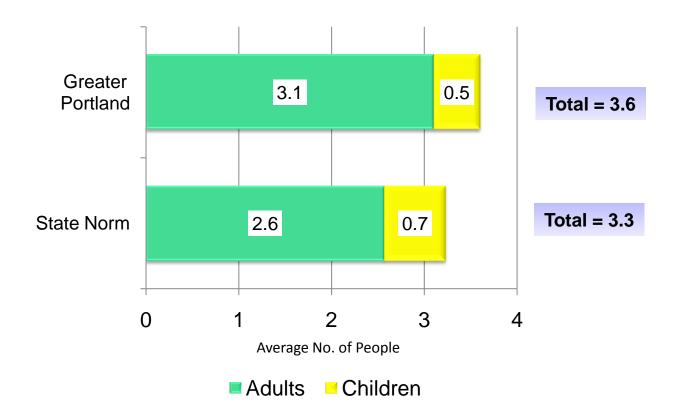
Number of Nights Spent in Greater Portland Region

Base: Overnight Marketable Trip with 1+ Nights Spent In Greater Portland

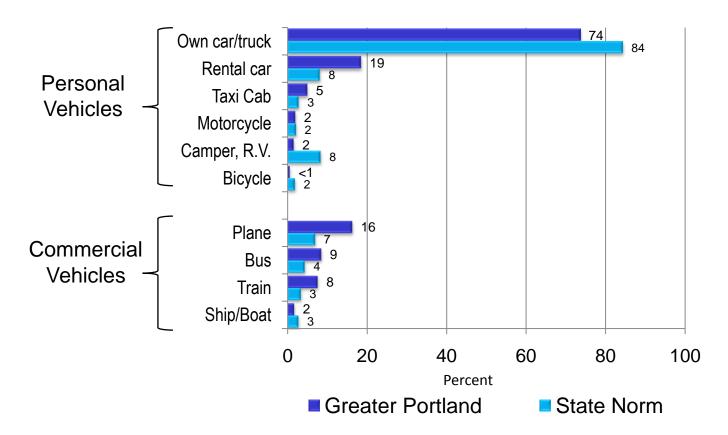


Average Nights Spent in Greater Portland = 2.2

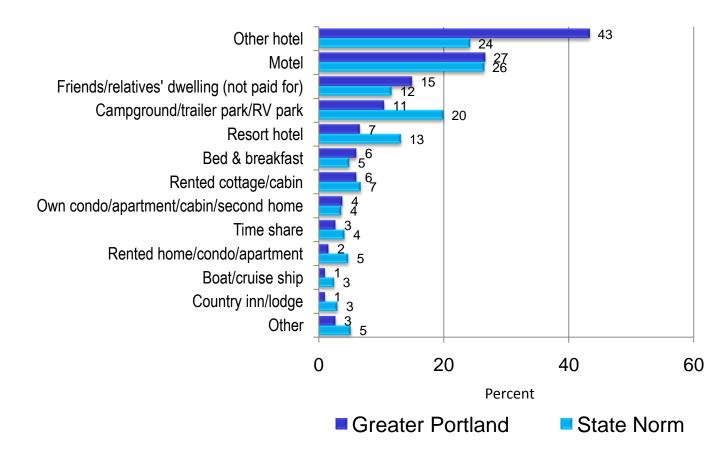
Size of Travel Party



Transportation

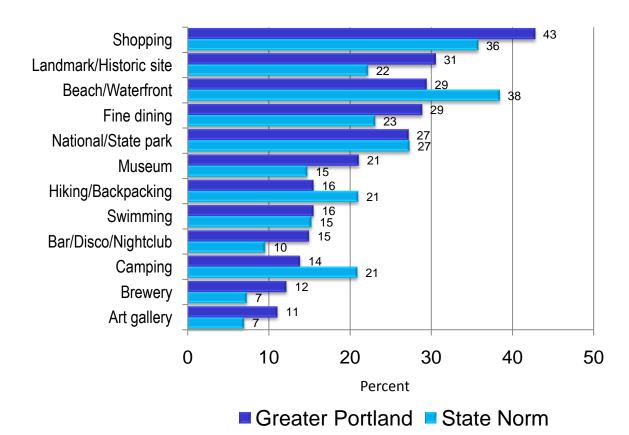


Accommodation

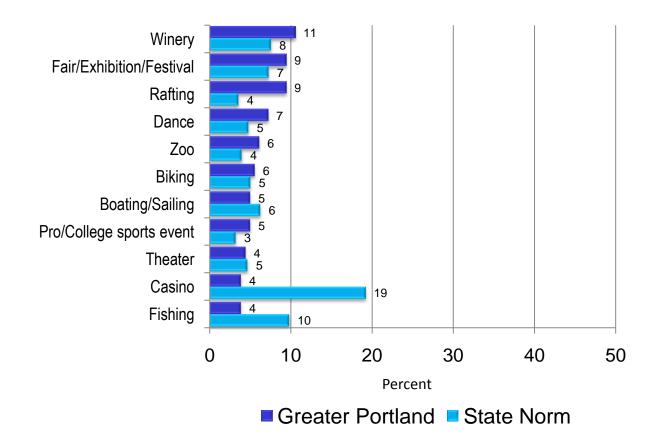


Activities and Experiences

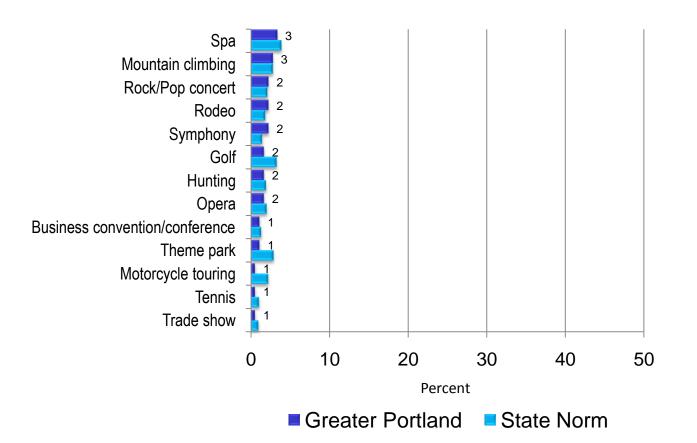
Base: Overnight Marketable Trips



Activities and Experiences (Cont'd)

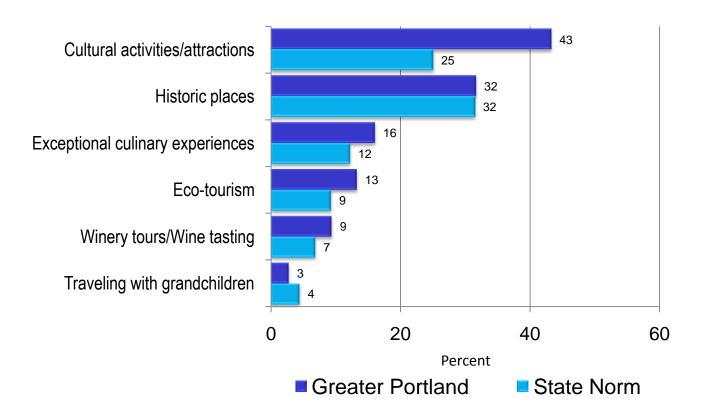


Activities and Experiences (Cont'd)

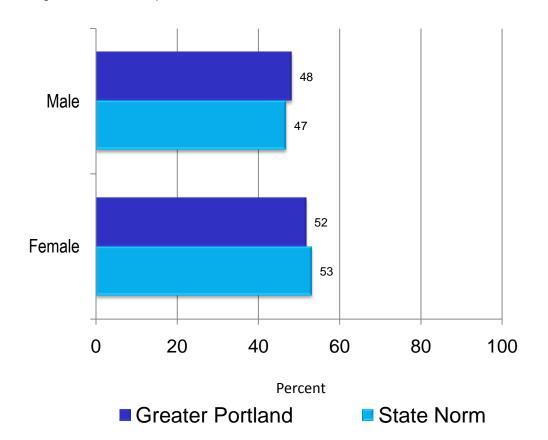


Activities of Special Interest

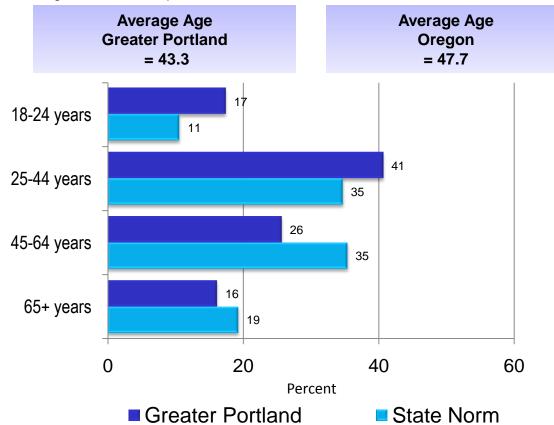
Base: Overnight Marketable Trips



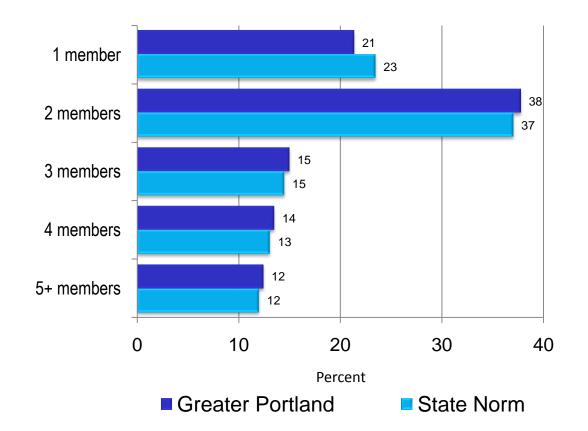
Gender



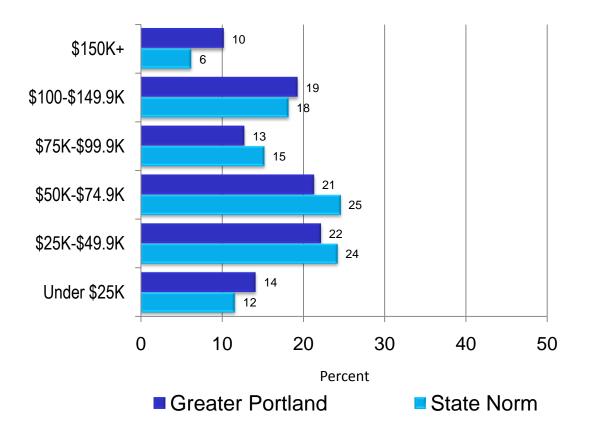
Age



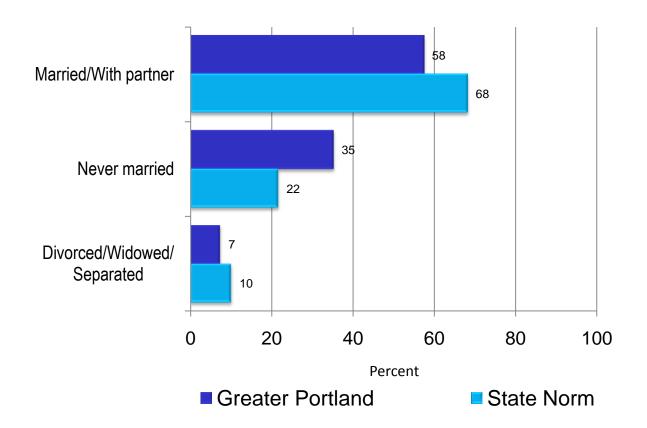
Household Size



Income

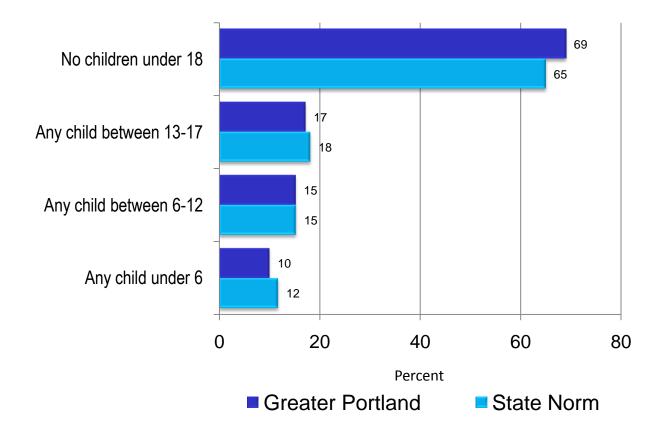


Marital Status



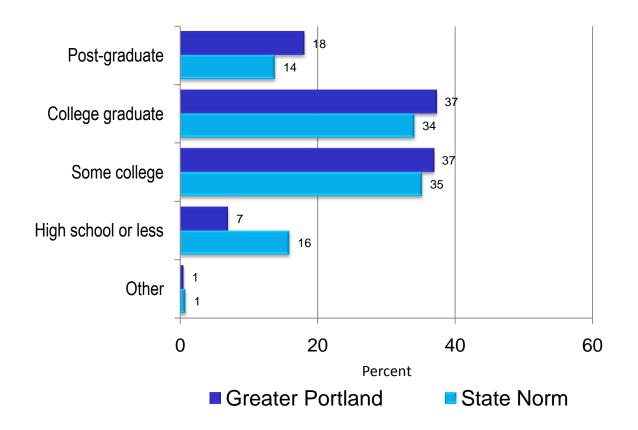
Children in Household

Base: Overnight Marketable Trips

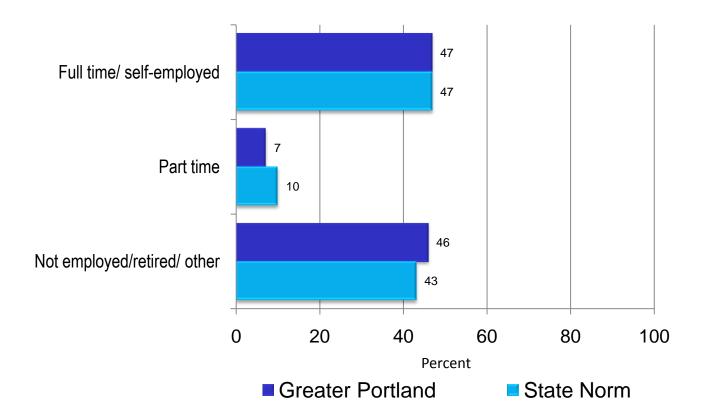


Education

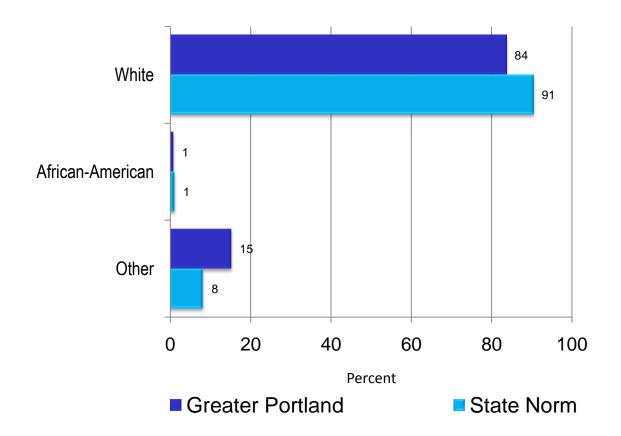
Base: Overnight Marketable Trips



Employment



Race



Hispanic Background

