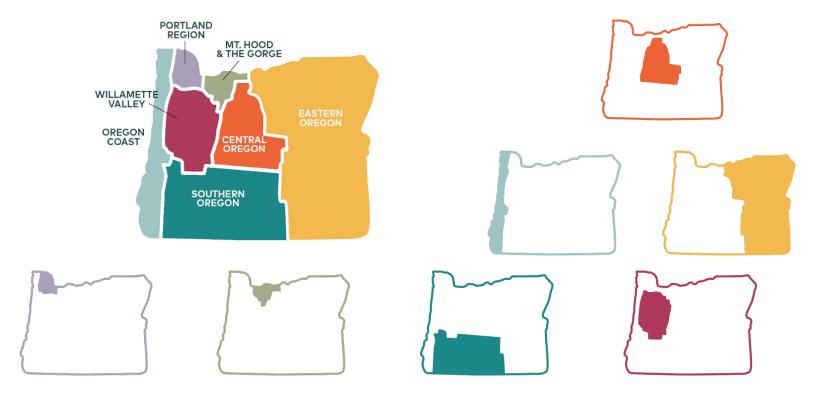


# **REGIONAL MAPS**

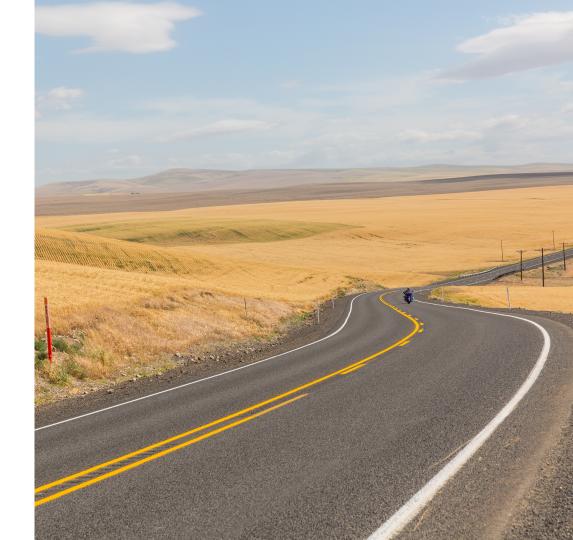


# EASTERN OREGON VISITORS ASSOCIATION EOVA

To promote the Eastern Oregon visitor experience and enhance and preserve the region's quality of life and economy.

To drive visitation, increase the number and length of stays, develop destination and human resources, and create a positive economic impact.

We are dedicated to ensuring a worldclass visitor experience while preserving the region's quality of life and its natural resources.



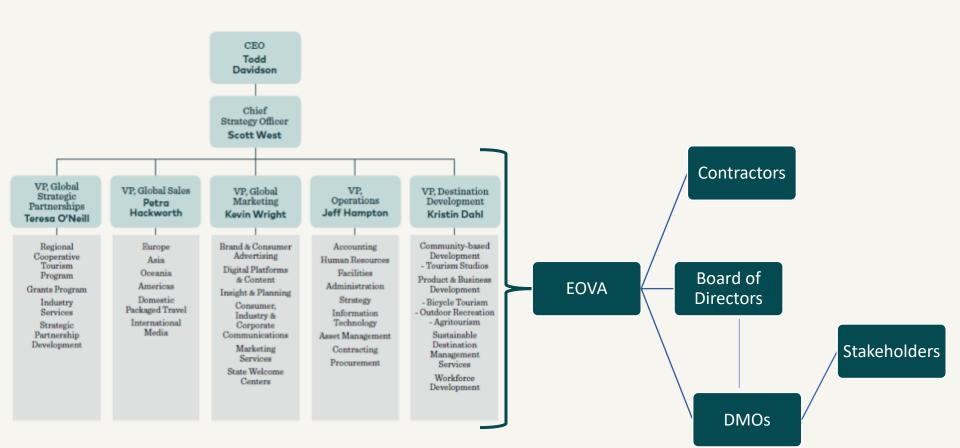
# WHO WE ARE EOVA



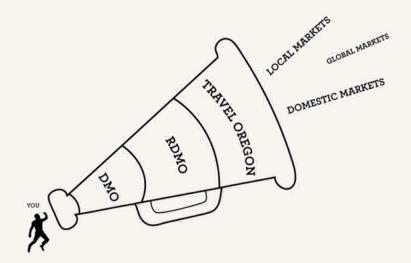
## **EASTERN OREGON VISITORS ASSOCIATION (EOVA)**

- Serve as the Regional Destination Management Organization (RDMO) for Eastern Oregon for the 11 most eastern counties and Tribes of Oregon
- Counties are separated into 4 regions
  - NE Oregon Wallowa, Union and Baker counties
  - SE Oregon Malheur and Harney counties
  - The John Day River Territory Sherman, Gilliam, Wheeler and Grant counties
  - Oregon's Rugged County Umatilla and Morrow county
- EOVA funding comes directly from the State's Transient Lodging Tax. (RCTP)
- Partnering with engaged and forward-thinking stakeholders to use targeted marketing, public relations, promotions and events to highlight the vast expanses of topography.

## ORGANIZATIONAL STRUCTURE



# CONNECTING TO THE MARKETING MEGAPHONE



TOURISM MARKETING MEGAPHONE

# WHAT WE DO EOVA



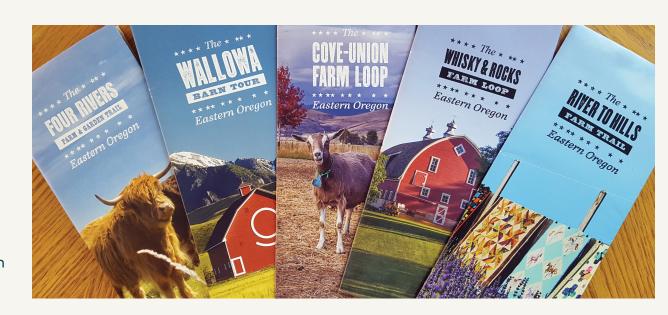
### **EOVA PROGRAMS**

- Agritourism
- Membership
- Product Development
- Regional Grant Program

### **EO VISITOR GUIDE**

### INDUSTRY RESOURCES

- eova.com
- EOVA Industry Listserv
- Industry.traveloregon.com



### **RCTP PLAN**

# **OVERVIEW OF 19-21 EASTERN OREGON STRATEGIC PLAN**



## RCTP GOALS

- Industry Advocacy
- Stakeholder Outreach
- EOVA Proficiency
- Destination Development
- Global Sales
- Global Marketing
- Global Strategic Partnerships

# **DESTINATION**DEVELOPMENT



### **DEPARTMENTAL STRATEGY**

Recognizing that many stakeholders remain under the radar as far as accessing support, education, marketing, and to resources, we will institute a system that identifies new stakeholders and emerging properties, to strengthen the partnerships necessary to provide them with the tools for success.

### **KEY OBJECTIVES FOR 19-21**

Outreach and Advocacy

New and Emerging Product Inventory System

Oregon Tourism Studios

Trails Development

## GLOBAL MARKETING

### **DEPARTMENTAL STRATEGY**

Creating and sharing messaging and content with potential visitors that encourage more trips and multi-day visits, as well as extending their travels to visit lesser-known communities and tourist destinations within our region.

### **KEY OBJECTIVES FOR 19-21**

Social Media Marketing

Your Story Everywhere

Travel Oregon Regional Pack (TORP) Program

Advertising and Promotion

OTIS Optimization and Training



Things To Do » Outdoor Recreation » Bicycling » Guide to Women's Bike Rides in Eastern Oregon

## GUIDE TO WOMEN'S BIKE RIDES IN EASTERN OREGON

Katy Bryce, Guest Author
Russ Roca, Photographer
June 20, 2019

SPONSORED BY



In Eastern Oregon, we value the beautiful landscape and take pride in what we grow and make. When you meet us while roaming our back roads and byways, wave back. It's an old and endurine tradition ground here.

I'm a mountain biker at heart. How being in the wood on my bike, and I've completed a few long, multi-day off-road mountain bike tours, such as the Great Mountain Divide Bike Route, a 3,000-mile ride tracting North America's Continental Divide. Tim more accustomed to baving the solitude of singletrack and did troads, so as a newer "roadie," I seek routes that quiet country roads, wide-open spaces and friendly towns in between. (There's always room for lese creams stops on my road rides!)

A few years ago I jumped at the chance to ride the Old West Scenic Bikeway in Eastern Oregon with my girifriends, and it's now my go-to place in Oregon to ride my road bike. The

# **EASTERN** OREGON **VISITORS** GUIDE

**PUBLISHER:** OREGON MEDIA

## **Fulfillment Plan**

- TORP
- · Certified Folder
- Boise Airport

Tradeshows **Planning Guide Relocation Package** 

**MALHEUR** 

COUNTY

between sunrise and sundown

Malheur County

SPARSE POPULATION MEETS DESERT EXPANSE.

This is remote country that reaches to the Nevada-Oregon border.

serious elbow room for the rest of us to explore the far reaches of

Here the cattle outnumber the residents and always will. That means

the state, from the Snake River to the edge of the Alvord Desert, and

over to the geologic wonder that is the Pillars of Rome. Just remember

time. Then again, Malheur County is the kind of place where time isn't

measured in minutes or hours, but rather by how much you can fit

to set your clock forward if you plan to keep a schedule—due to its close connection to the Boise valley, much of Malheur is on Mountain

of Jordan Valley. Though you need a high-clearance vehicle to get there, the ranch grounds are well worth the trek. The BLM caretaker and his wife are typically on site to answer questions about this Owyhee River gem, which was purchased as part of the National Wild and Scenic Rivers Act, Stake a tent at one of the primitive campsites. but be sure to check out the twentysix structures-most of them well

#### **SOAK UP JUNTURA**

It's easy to miss the little town of Juntura as you travel east or west at speeds that would dismay pioneers who once crept across this landscape in wagon trains. Ease off the gas, however, as you approach the horseshoe bend on the Malheur River. Follow the gravel road under a steel trestle train bridge, amazing in its own right, to the riverside hot springs where a small soaking pool awaits.

### FOUR RIVERS

In Ontario, at the confluence of the Snake, Malheur, Owyhee and Payette rivers, Four Rivers Cultural Center documents another kind of convergence: that of cultures. The Center takes visitors on a historic journey, from the native Northern Paiutes to the settlers who came in the 19th century to the Japanese Americans interned in the area during World War II.

dramatic scenery in Southeast Oregon, but the distance between services is great. Don't miss the chance for a cup of great coffee, a home-baked snack or dish of ice cream and friendly conversation in this historic stone building in Jordan Valley.

#### BIRCH CREEK RANCH

A rare BLM-owned ranch lies thirty-eight miles down a bumpy dirt road northwest preserved-at this lush riverside oasis.

#### CULTURAL CENTER

#### ROCKHOUSE COFFEE

You'll see cowboys, border collies and



### RAFT OREGON'S GRAND CANYON

THE OWYHEE WAS NAMED THE "LAST GREAT UNAPPRECIATED RIVER" BY NATIONAL GEOGRAPHIC.

Referred to as Oregon's Grand Canyon, the Owyhee River cuts through a remote and rugged canyon near the town of Rome. Considered to be one of the most scenic and challenging whitewater rivers in the Northwest. the Owyhee begins in the mountains of western Idaho and empties into Oregon's Owyhee Reservoir. Years of advocacy have kept the area off limits to natural resource development. The handful of visitors who venture here get to experience this timeless area's natural landscape as it has been for millennia.

#### TWO WAYS TO EXPLORE THE OWYHEE RIVER:

#### FISH THE MIRACLE MILE

Clinging just barely to the edge of the state is Oregon's finest brown trout fishery. The lower Owyhee River emerges cold and skinny from the foot of the massive Owyhee Dam. It is here that anglers gather every spring and fall in hopes of landing one of the many trophy-size brown trout that inhabit a roughly five-mile stretch of blue-ribbon water below the dam. Primitive camping along the river is available year-round.

Multiday trips are offered by a number of outfitters who are well-versed in the beauty-as well as the summer heat-found along the Owyhee Boats float past 1000-foot rhyolite cliffs, 9,000-year-old petroglyphs, fauna and riverside hot springs. Quiet sections are broken up by adrenalineinducing rapids. Trips can be tailored to adventure levels, navigating different sections of the wild and scenic river



SOUTHEAST

Malheur County

A Leslie Gulch

Bighorn sheep, mule deer and elk deftly traverse the precious metal-hued volcanic tuff formations. Sport climbers are also known to scale these remote crags, though new routes are not currently allowed to be set on the BLM-managed land.

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# GLOBAL STRATEGIC PARTNERSHIPS

Generating a greater impact through grant program and matching funds to ensure opportunities for partnerships are supported; working with stakeholders, DMOs, and tourism industry entities to create partnerships that result in greater expertise, increased capacity, and region-wide alignment.

KEY OBJECTIVES FOR 19-21

Strategic Partnerships

Eastern Oregon Regional Grant Fund

Immediate Opportunity Fund

# GLOBAL SALES

Promote and educate our stakeholders on the impact and success of Oregon's marketing efforts in the international marketplace, with participation in international tradeshows and a commitment to welcoming and supporting travel trade and international media FAM tours, will further greater returns.

**KEY OBJECTIVES FOR 19-21** 

Road Rally

Go West Summit

**IPW** 

**FAM Tours and Press Trips** 

**Educational Workshops** 

Tourism Economics International Research



# **ROAD RALLY 2019 MAY 5 - 11**

- Germany, France, UK, China, Australia, New Zealand, Korea, Canada, Netherlands, and USA (CA & UT)
- Portland →
- Central Oregon →
- Eastern Oregon →
  stops in John Day, overnight in Baker City,
  stops in Union Co., overnight in Pendleton
- Hood/Gorge →
- Depart











# STAFFING & ADMIN

Having undergone a significant restructure, EOVA will continue to increase organizational proficiency, maximize the highest and best use of its public/private regional tourism investment resources, and evaluate the needs of staff, augmenting with support staff or contract staff, as needed.

### **KEY OBJECTIVES FOR 19-21**

- Employ an Executive Director, augmenting with support staff or contract staff, as needed.
- Increase organizational budget with new membership and partner programs
- Execute program tactics, identifying and tracking measurements of success, with financial accountability

# **EO REGIONAL**GRANTS PROGRAM

## (4) KEY INITIATIVES

- 1. Drive visitation from Eastern Oregon's key domestic and international markets.
- 2. Develop destination-based products that are in concert with the Eastern Oregon's natural environment, support the stewardship of the state's resources and its rich history
- 3. Tie into or enhance one of EOVA's marketing and development pillars: Outdoor, Cultural & Heritage, Agritoursim.
- 4. Provide strategic industry professional development and training opportunities



# EO REGIONAL GRANTS PROCESS

- □ <u>www.eova.com/grantprogram</u>
- ☐ EO Regional Grant Guidelines
- ☐ Project Idea Form

Applicants must demonstrate at least a 10% cash match; grant ask range is from \$1,000-\$10,000.





# **EO REGIONAL**GRANTS PROCESS

- marketing organization (DMO)
- ☐ Grant Program Materials
  - ☐ EO Regional Grant Program
    Preview Questions
  - Budget Template
  - ☐ Timeline Template
- ☐ Grant Program FAQs
- ☐ Online Grant Application
- ☐ Scoring Rubric





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