

## Sample Tour / Client Pricing Worksheet

### Income

#	Rate	Days	Total	Percent
6	\$650	1	\$3,900	100%
4	\$500	1	\$2,000	100%
<b>Total Income</b>			<b>\$5,900</b>	

### Expenses

#### Lodging Per Night (Including Tax) Cost

#	Rate	Days	Total	Percent
6	\$95	2	\$1,140	19.32%

#### Breakfast Cost

#	Rate	Meals	Total	Percent
12	\$10	5	\$600	10.17%

#### Lunch Cost

#	Rate	Days	Total	Percent
12	\$7	3	\$252	4.27%

#### Dinner Cost

#	Rate	Meals	Total	Percent
12	\$15	5	\$900	15.25%

#### Guide Cost

#	Rate	Days	Total	Percent
2	\$130	3.5	\$910	15.42%

#### Transportation Cost

#	Rate	Days	Total	Percent
1	\$50	3	\$150	2.54%

#### Merchandise Cost

#	Rate	Shirts	Total	Percent
1	\$8	10	\$80	1.36%

#### Other tour costs

#	Rate	Days	Total	Percent
1	\$0	0	\$0	0.00%

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1	\$0	0	\$0	0.00%

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1	\$0	0	\$0	0.00%

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1	\$0	0	\$0	0.00%

<b>Total Expenses</b>	<b>\$4,032</b>	<b>68.34%</b>
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<b>Gross Profit</b>	<b>\$1,868</b>	<b>31.66%</b>
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