GLOBAL MARKET UPDATE & FORECAST



VANCOUVER CANUCKS SPONSORSHIP





VAKANTIEBEURS TRADESHOW, THE NETHERLANDS





VISIT USA SWITZERLAND & HOLIDAY WORLD DUBLIN





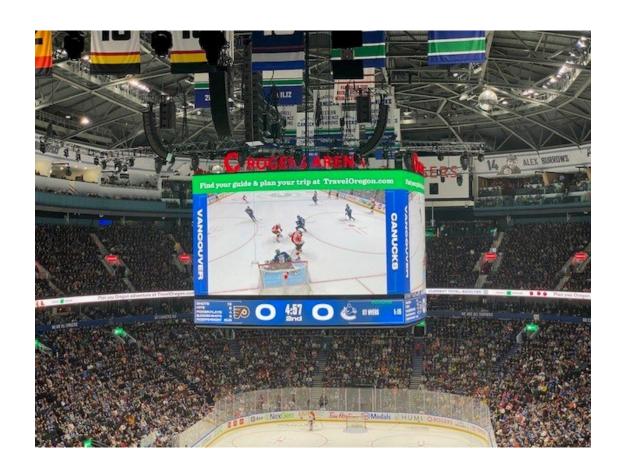
DELTA AIR LINES OREGON WINE DESTINATION SEMINAR





PRIMARY MARKETS

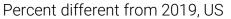
- Australia
- Canada
- France
- Germany
- Japan
- South Korea
- Netherlands
- UK

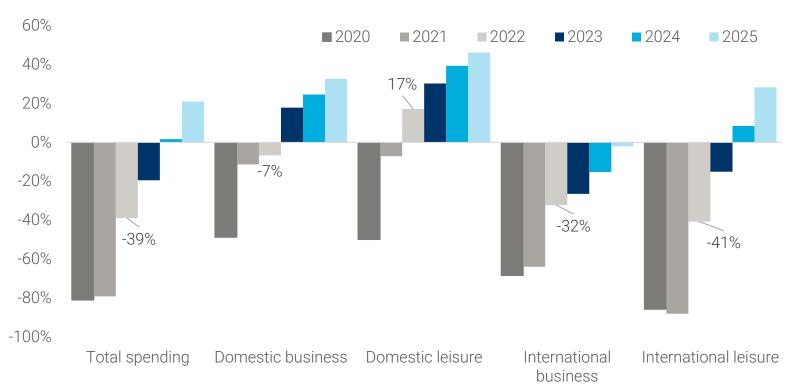




International visitor recovery is underway, but takes longer than the domestic recovery

Visitor spending by segments, US

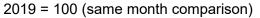


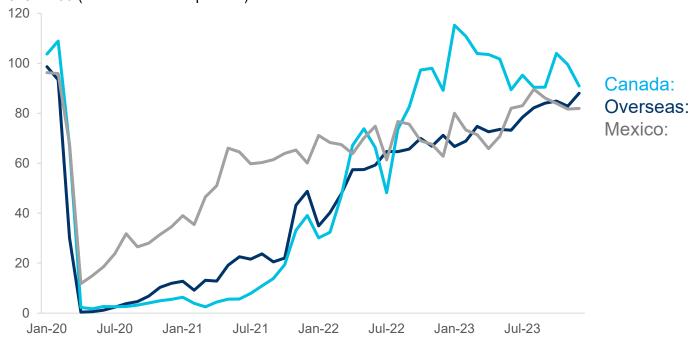


International inbound is gaining momentum

91

International visits to USA



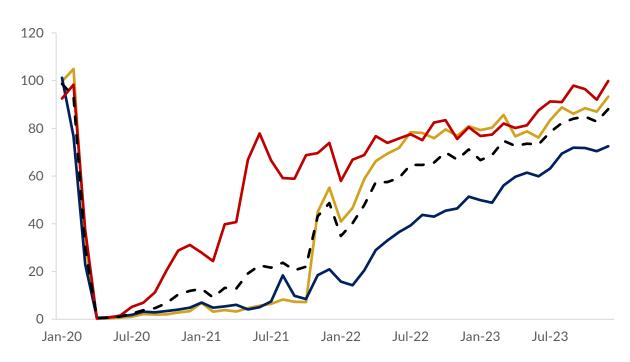


Source: NTTO, data through Dec-23

...across every overseas region

Global regions visits to USA

2019 = 100 (same month comparison)



Americas: 100

(excluding Canada and Mexico)

Europe: 93

Overseas: 88

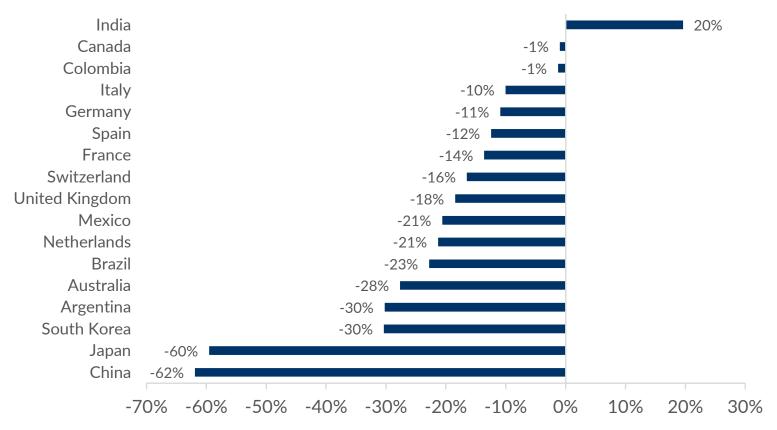
Asia Pacific: 73

Source: NTTO, data through Dec-23

Plenty of room for growth (inbound to US)

Major source country arrivals

% change relative to 2019 (Dec 2023 YTD)



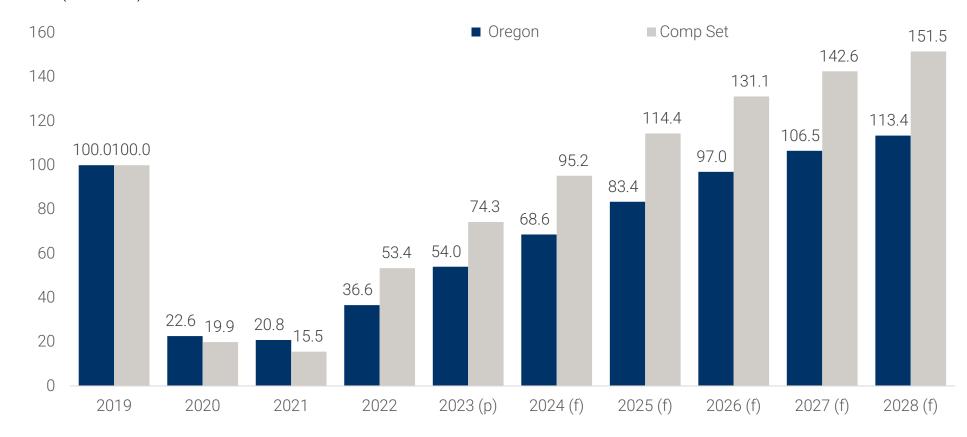
Source: I-94/ADIS



Total international visitor spending

Visitor spending: Total international

Index (2019=100)

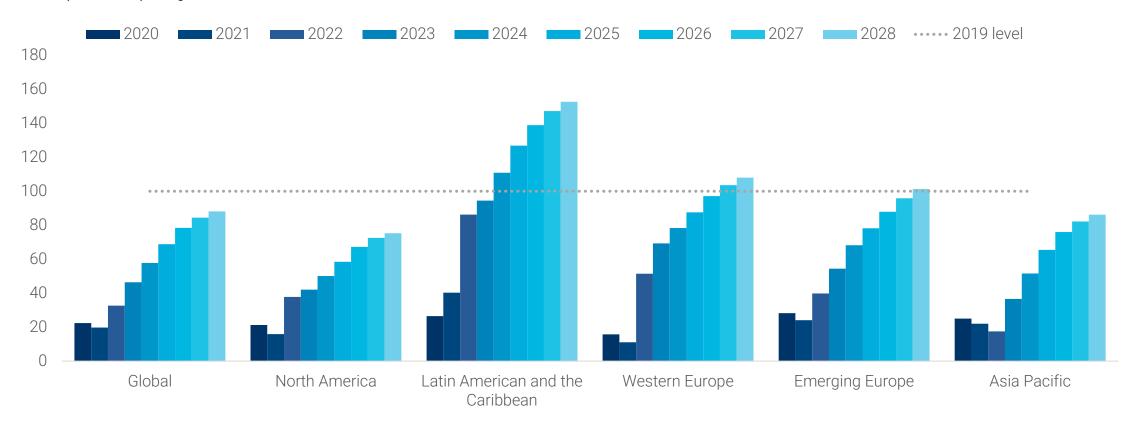


Note: Comparable Set is defined as Oregon, Colorado, Idaho, Nevada, Washington; Spending is nominal; 2023 is preliminary actuals. Source: Tourism Economics

Oregon: Spending by origin region (real)

Visitor spending by regions

Index (2019=100), Oregon, 2024 to 2028 are forecast values, 2022 dollars



Note: Spending is in real dollars;

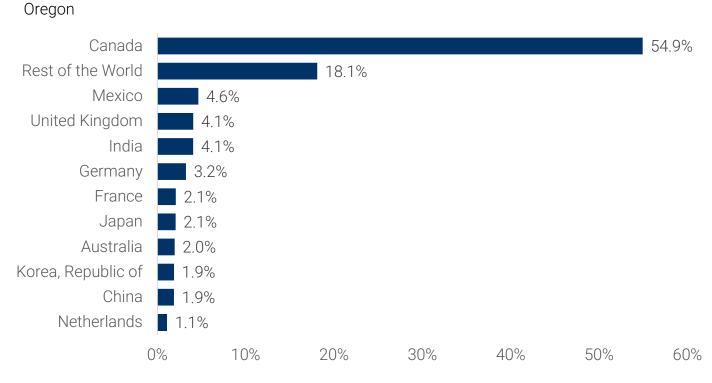
Emerging Europe includes countries such as Russia, Turkey, Poland, Hungary; 2023 is preliminary actuals.

Source: Tourism Economics

Canada, Mexico, the UK and India are particularly important origin markets

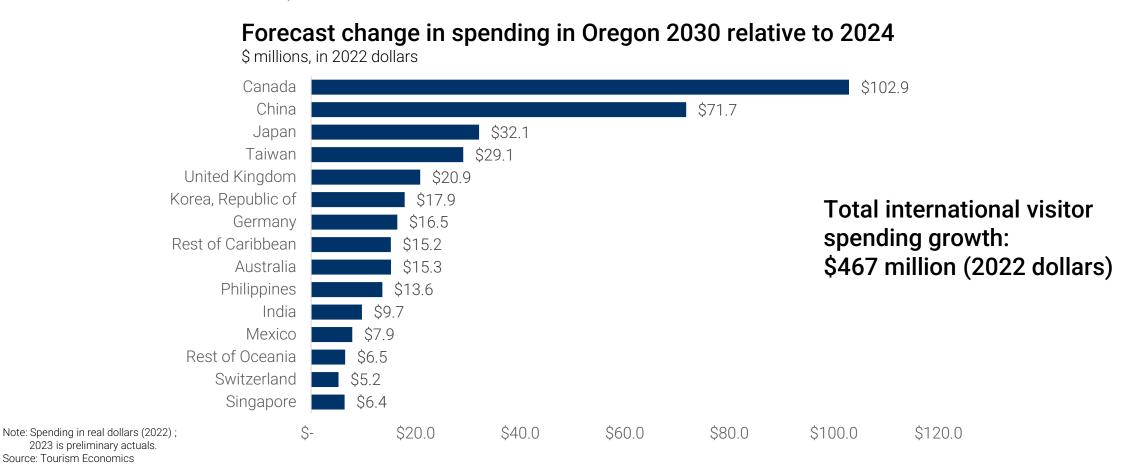
Canada accounted for more than half of international visits in 2023, followed by Mexico. United Kingdom and India were the two most important overseas markets.

Share of visits by origin, 2023



Canada, Asia Pacific, and Western Europe offer long-term growth potential

Canada, Asia Pacific, and Western Europe will grow significantly by 2030. For example, visitors from Canada are forecasted to spend \$102.9 million more in 2030 than in 2024.

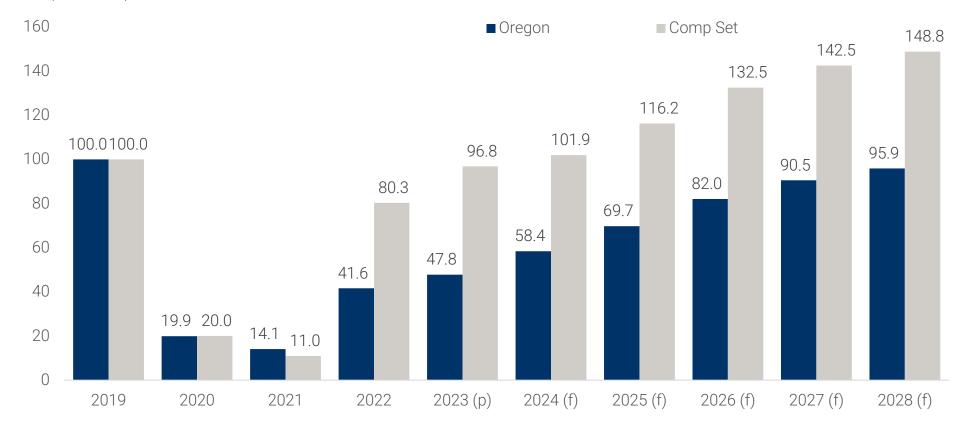


Source: Tourism Economics

Canada visitor spending

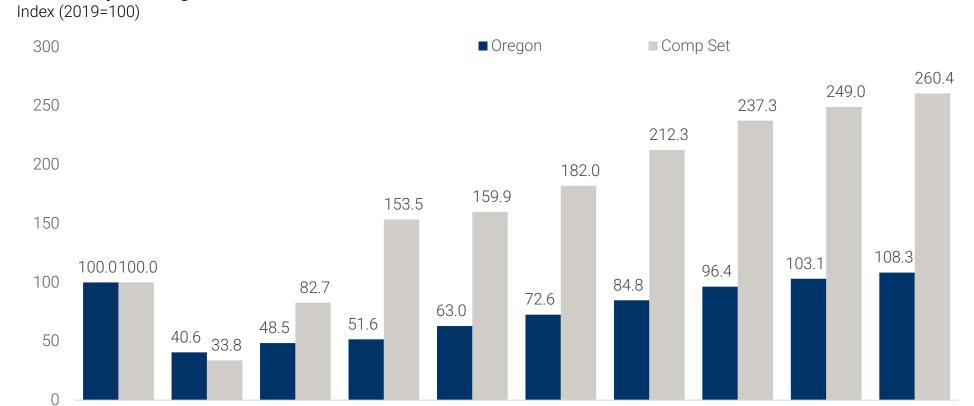
Visitor spending: Canada

Index (2019=100)



Mexico visitor spending

Visitor spending: Mexico



2023 (p)

2024 (f)

2025 (f)

2026 (f)

2027 (f)

2028 (f)

Note: Comparable Set is defined as Oregon, Colorado, Idaho, Nevada, Washington; Spending is nominal; 2023 is preliminary actuals. Source: Tourism Economics

2019

2020

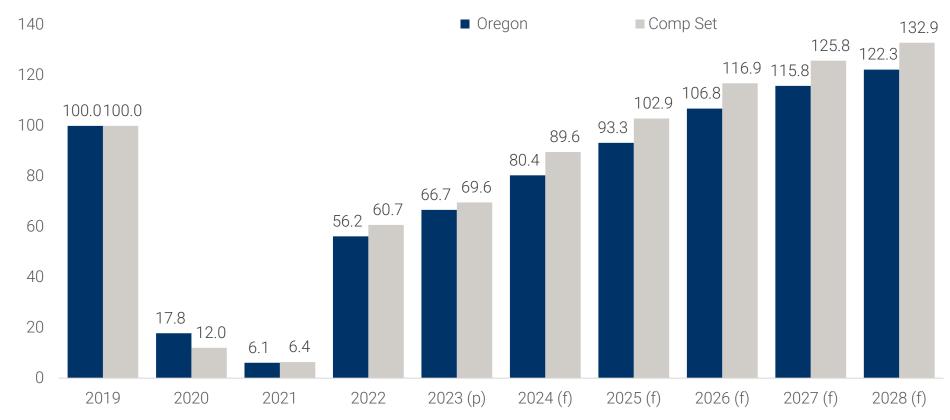
2021

2022

United Kingdom visitor spending

Visitor spending: United Kingdom

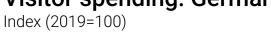


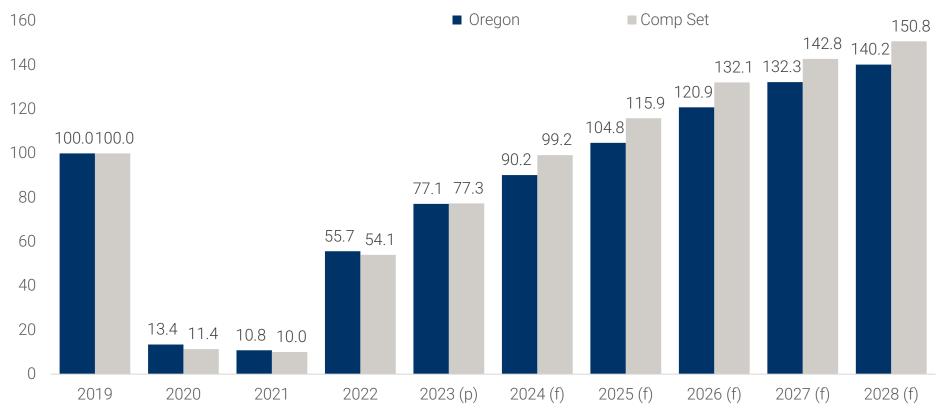


Source: Tourism Economics

Germany visitor spending

Visitor spending: Germany



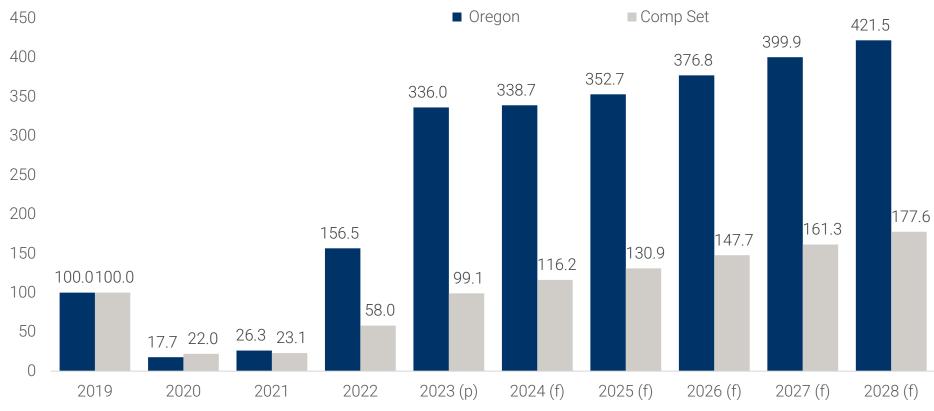


Source: Tourism Economics

India visitor spending

Visitor spending: India

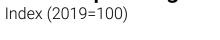


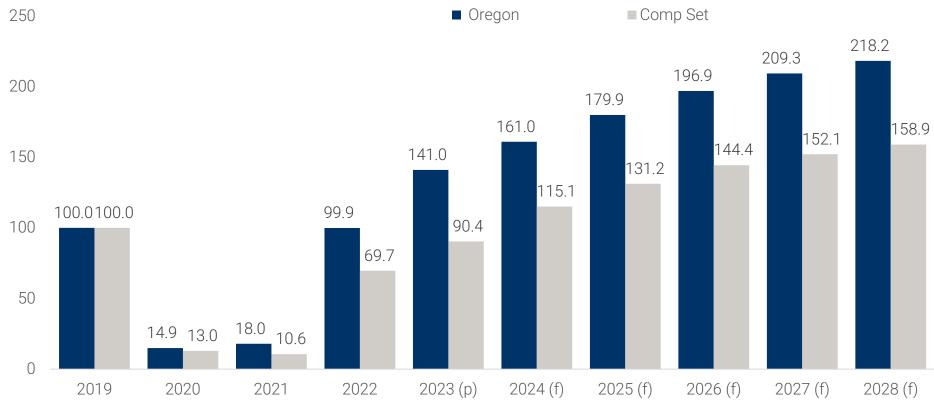




France visitor spending

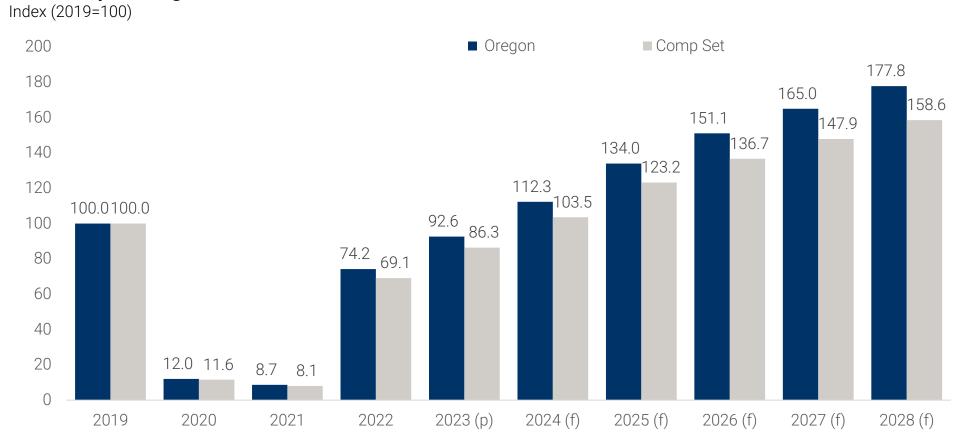
Visitor spending: France





Netherlands visitor spending

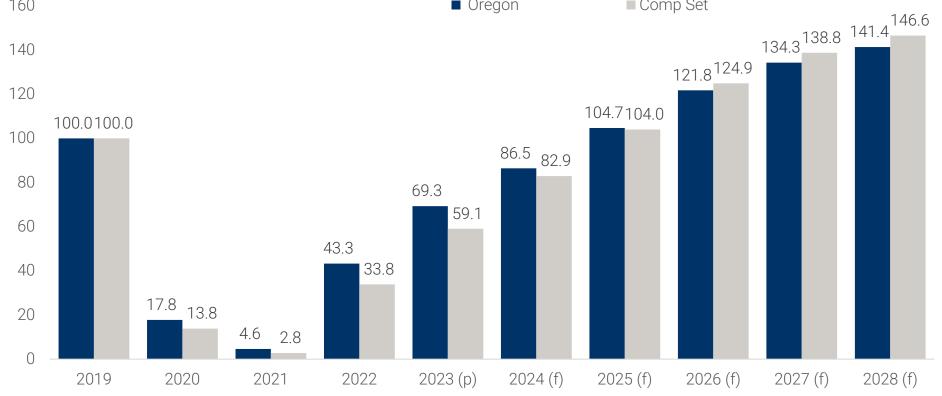
Visitor spending: Netherlands



Australia visitor spending

Visitor spending: Australia

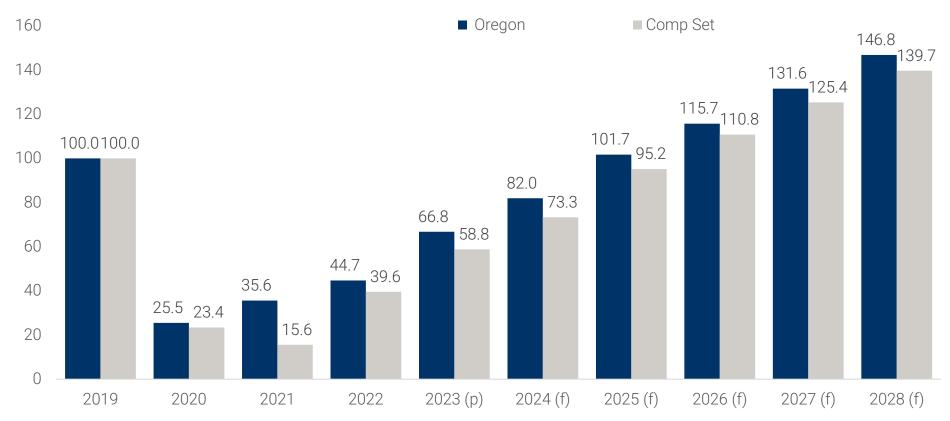




South Korea visitor spending

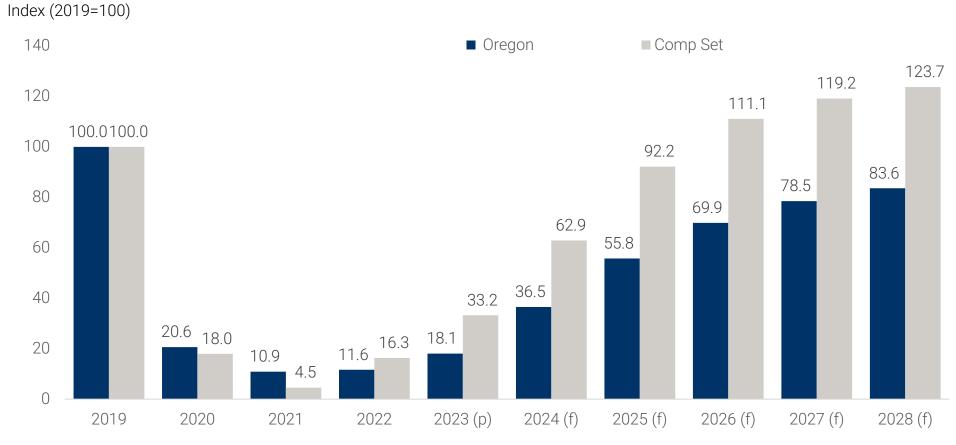
Visitor spending: South Korea





Japan visitor spending

Visitor spending: Japan



Note: Comparable Set is defined as Oregon, Colorado, Idaho, Nevada, Washington; Spending is nominal; 2023 is preliminary actuals. Source: Tourism Economics

China visitor spending

Visitor spending: China

